

London | 17 March 2018 | 9:30am - 5pm

CONNECTING COMPANIES WITH INVESTORS



# masterinvestor

RESEARCH • ANALYSE • INVEST

IN ASSOCIATION WITH FIDELITY INTERNATIONAL



*"The number of people attending the show is phenomenal. But not only that, so is the quality: REAL investors, private investors, and that is exactly what we are looking for as a company."*

Gonçalo de Vasconcelos, CEO, SyndicateRoom, sponsor Master Investor Show 2017



GET IN TOUCH

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# CONNECT WITH 5,000 PRIVATE INVESTORS

Master Investor Show has a 16-year successful history.

Our highly targeted visitor audience attend for three principal reasons:

1. To connect with investable exhibiting companies across multiple sectors.
2. To hear keynote talks from an expert line-up of celebrity investors.
3. To learn more about investment topics discovered on our digital platform.

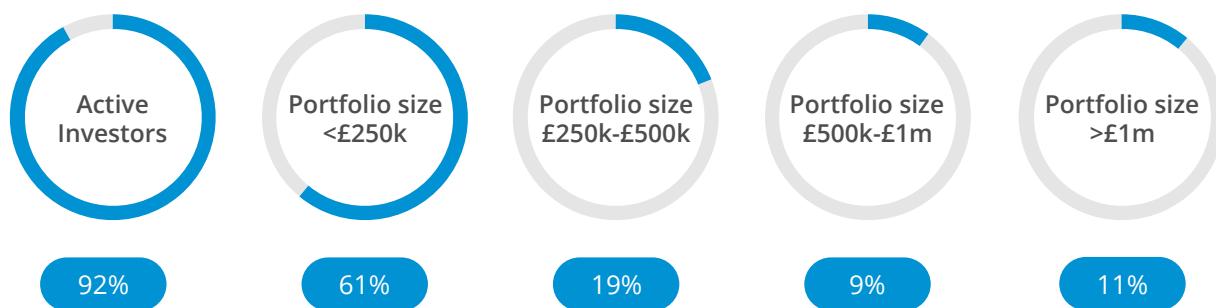
## SCALE:

- **100** exhibitor spaces and **50** speaking slots across **4** stages.
- Global profile of exhibitors ranging from early-stage ventures to >£10bn market cap global companies.
- Deep engagement of **5,000** delegates, the majority of whom stay for >5 hours.

## MULTICHANNEL PACKAGES:

- We offer an unparalleled combination of conference and digital packages.
- Exhibiting companies enhance their digital footprint by tapping into our online audience.

## QUALITY AUDIENCE PROFILE:



## HIGH VISIBILITY EVENT MARKETING:

- Extensive ticketing campaigns across UK wide publications, digital media and PR channels.
- Highly targeted promotional activities attract fresh investor delegates year after year.

## PRIME LOCATION:

- Business Design Centre: Central London's leading conference venue; 10 minutes from King's Cross.

# WHY EXHIBIT?

- Face-to-face access to up to 5,000 private investors.
- Measurable ROI: Generate new, high quality investor leads for your sales team.
- Demonstrate ongoing Investor Relations activities by tapping into thousands of engaged private investors before, during and after the event.
- Speaking slots, tailor-made sponsorship packages and digital bolt-ons drive visitors to your stand/website.



BY TOM STEVENSON, INVESTMENT DIRECTOR, FIDELITY INTERNATIONAL

# TOM STEVENSON'S BIG FOUR

## FOUR FUNDS TO EXPLOIT GLOBAL TRENDS IN 2017

In last month's issue, I set out my thoughts on the year ahead, describing 2017 as a watershed for investors. This month, I want to flag four funds which I'm using to play the economic, political and market changes I expect to see in the months ahead. The election of Donald Trump as America's 45th President has ushered in a radically different investment environment. It is regaining change in more than one sense. My fund picks this year reflect this new investing backdrop because I'm aligning my investments to four key themes that I expect to unfold throughout 2017.

The first of these is the geopolitical theme. Trump's Presidency will be focused on creating a higher level of geopolitical stability, which is a positive and we will need to believe in a better future for the US and the world.

In the US, I remain bullish on equities, but I expect a higher level of political risk. The US is a growth-driven economy and a higher deficit to GDP will lead to higher future spending. It also signals tax cuts and less red tape. All of these are potentially good news for equities.

Investing plays a critical role in addressing these four key themes. In this issue, I will introduce four funds which I'm favouring glob-

ally. The first is the Fidelity Global Opportunities Fund. This is a slightly more defensive fund than I might ordinarily choose, but it is well diversified and I believe that it doesn't worry me unduly because there will be robust buffers and a good track record.

It is also a fund that I can feel good about to my portfolio.

The second theme is related to the US growth story. It is the expected outperformance of the US over global stock markets, notably America's, over emerging markets. The fund I've chosen to play the US Old Mutual North

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American Equity Fund, managed by Ian Heaslip. This is quite a quantitative fund, relying on mathematical models to identify opportunities. I believe that this reduces risk as this is the best way to capture any changes in market sentiment and take advantage of opportunities wherever in the market. The Old Mutual Fund has a good track record through the cycle.

Theme three relates to the ongoing shift away from so-called defensive stocks towards companies that are more exposed to the ups and downs of the economy – shares known as cycicals. The way I'm playing this theme is through the Fidelity Global Fund, run by Alex Wright. He is a true contrarian investor, a worthy successor to the late Sir John Cockerill. He has run this fund for many years. He is unashamedly a cyclical investor and has never been not interested in and he has a definite cyclical bias. Banks, in particular, are a heavy weighting in the fund.

The final theme is a knock-on consequence of the US growth story: less pent-up higher growth and inflation to encourage the Federal Reserve to tighten monetary policy. This will lead to higher interest rates in the US and, I believe, elsewhere in the world, and should boost the value of the dollar. The Fidelity Global Income Fund is the world's exposures and overseas earnings, in places like Europe and Japan. One of the funds I've chosen is the Schroder Tokyo Fund, managed by Alexander Hulme. He is a value investor who has a good track record and is well placed to benefit from the improving fundamentals in the Japanese market. The currency-hedged share class will protect against a weak yen.

### IMPORTANT INFORMATION

Please note that the value of investments can go down as well as up and you may lose more than you invested. This information and the fund are not personal recommendations for your particular investment. If you are unsure about the suitability of an investment you should speak to an authorised financial adviser. The value of investments in funds that invest in overseas markets can be affected by changes in currency exchange rates. Investors should note that the views expressed in this article are those of the author and not of Fidelity International.

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All four funds are available on Fidelity's fund supermarket and can be found in Fidelity's Select 50+ handpicked funds our experts recommend.

### VIEW SELECT 50 >>

Visit [fidelity.co.uk](http://fidelity.co.uk)

Call 0800 41 41 28

Watch video interviews with managers of these funds

**60 VIDEOS >>**

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# WHAT OTHER PEOPLE SAY

***"What a success. We were proud to be headline sponsor. We're having a meeting to prioritise our leads!"***

Helen Harris, Senior Marketing Manager, Fidelity International - headline sponsor of Master Investor Show 2017. Now confirmed as headline sponsor for 2018.



***"Unparalleled exposure and direct access to investors. The event has introduced new investors to our share register and provided a platform to convey our business model."***

Richard Wolanski, CFO, Aviation PLC. Listed on LSE, market cap: £148m. Regular exhibitor since 2014.

***"Master Investor Show is a forum that attracts intelligent investors"***

David Paul, Managing Director, VectorVest. Exhibitors in 2017 and 2016.

***"You created a wonderful buzz."***

Neil Osborn, angel investor and delegate in 2017.

***"The diversity of investors is better than other shows. [The event] is a way to reach out and speak one-to-one with small investors and bigger institutions."***

Scott Kaintz, Executive Director, Regency Mines. Exhibitor in 2016.

**HEAR MORE FROM OUR PARTNERS AND DELEGATES IN OUR 3-MINUTE HIGHLIGHTS VIDEO FROM MASTER INVESTOR SHOW 2017.**



**WATCH THE VIDEO AT  
YOUTUBE.COM/MASTERINVESTORCHANNEL**

***"There aren't many places where people can go to access such a diverse set of professional expertise on investments."***

Jeff W. Sullivan, Executive Director of Bellecapital and delegate in 2017.

# SPEAKING SLOTS DRIVE VISITORS TO YOUR STAND

## MAIN STAGE

- 30-minute keynote talks.
- Available to sponsors only.
- Thought-leadership content.

## RISING STARS STAGE

- 10-minute corporate style presentations.
- Located in the Main Hall, benefiting from the buzz and footfall of the venue.
- *Maximum audience capacity: 150 seats plus standing.*

## GALLERY SUITE

- 10-minute corporate style presentations.
- Located upstairs with a more private feel.
- *Maximum audience capacity: 200 seats.*

## AUDITORIUM

- 30-minute educational style presentations.
- Located upstairs with elevated seating, ideal for a product showcase or workshop.
- *Maximum audience capacity: 250 seats.*

Speaking slots are advertised on event signage, show brochure, digital channels and event mobile app.

Book early to avoid disappointment - slots are allocated on a first come first served basis.



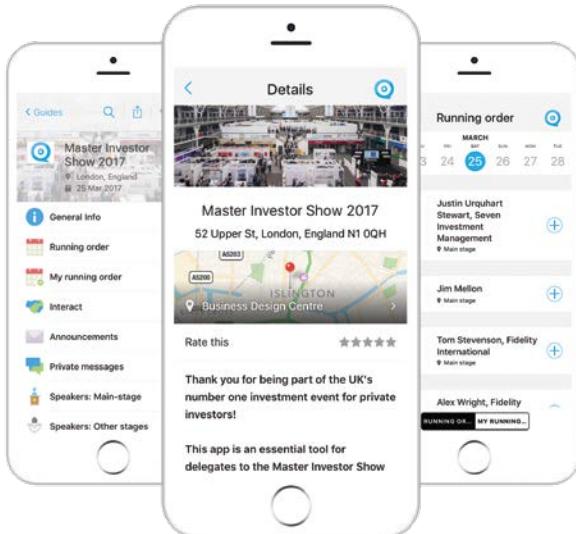
# MULTI PLATFORM EXPOSURE

By partnering with Master Investor, your company will receive coverage across our extensive digital media platform.

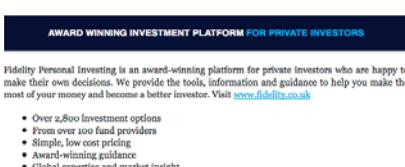
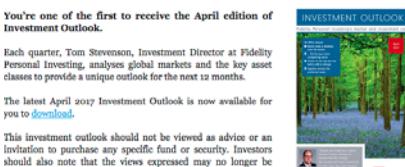
## E-MAGAZINE



## EVENT APP



## EMAIL & SOCIAL MEDIA



## BLOG



The value of investments can go down as well as up, so you may get back less than you invest. Please note that Fidelity does not give personal recommendations. If you are unsure about the suitability of an investment you should speak to an authorised financial adviser.

# TAILOR-MADE EXHIBITOR & SPONSORSHIP PACKAGES

Our multichannel offering generates exposure for your company that goes well beyond what you can achieve in a single day.

## EXHIBITOR PACKAGES

- Double stands to include complimentary editorial and advertorial benefits.
- Add a speaking slot to boost your exposure and increase footfall to your stand.
- Choose from a range of promotional bolt-ons to maximise your company's presence and digital footprint before, during and after the event.



## SPONSORSHIP PACKAGES

### BESPOKE BENEFITS INCLUDE:

- Naming rights & exclusivity
- Main Stage speaking slots
- Prime stand locations
- Signage, flyering; delegate bags and lanyard branding
- Online display advertising
- Email campaigns
- Editorial and advertorial
- Video interviews
- Content marketing
- Online PR
- Social media campaigns
- Sponsored mobile app features



 **THE FUTURE OF MONEY MANAGEMENT**  
AN INTERVIEW WITH ETORO

There are a lot of trading platforms out there, but few are as innovative as Etoro. We caught up with them to gain a better insight into how they operate...

Master Investor: Etoro is a trading platform that gives its users access to a wide range of financial instruments. What sets Etoro apart from other brokers is its 'Master Investor' service, which provides users with access to 'guru traders' who can help them make better trading decisions. Can you tell us what Etoro is all about?

Etoro: As the world's leading online trading platform, we offer a wide range of trading instruments, including stocks, currencies, commodities, and more. Our platform is designed to be user-friendly and accessible to everyone, from novice traders to experienced professionals. We believe that everyone should have the opportunity to trade, which is why we offer a range of trading tools and features to help our users succeed.

Master Investor: Etoro has recently announced a new partnership with Syndicate Room. Can you tell us more about this collaboration?

Etoro: We are excited to partner with Syndicate Room to bring our users even more opportunities to invest. By combining Etoro's trading platform with Syndicate Room's investment expertise, we are able to offer a more comprehensive service to our users. This partnership allows us to bring together the best of both worlds, providing our users with access to a wider range of investment opportunities and the expertise of professional investors.

Master Investor: Etoro has been around for a while now. What sets it apart from other trading platforms?

Etoro: We believe that Etoro is unique in its approach to trading. We offer a range of trading tools and features that are designed to make trading easier and more accessible for everyone. Our platform is user-friendly and accessible to everyone, from novice traders to experienced professionals. We believe that everyone should have the opportunity to trade, which is why we offer a range of trading tools and features to help our users succeed.



## GET IN TOUCH

To discuss your company's exhibitor and/or sponsorship packages, please contact Amanda Taylor at [amanda@masterinvestor.co.uk](mailto:amanda@masterinvestor.co.uk) or telephone +44 7743 411 096



# MASTER INVESTOR SHOW AT A GLANCE

## DELEGATE PROFILE



5,000+ ACTIVE  
PRIVATE INVESTORS



40% OF DELEGATES HAVE  
>£250K PORTFOLIO (11% >£1M)

## EXHIBITING COMPANIES



100 EXHIBITORS  
ACROSS 20+ SECTORS



GLOBAL EXHIBITOR PROFILE

## MEDIA REACH



THE SUNDAY TIMES

Google News

BBC

The Daily Telegraph

CITY A.M.

*"Investor Relations for public companies is a people's business. Master Investor Show has proven to be a very efficient way for our company to meet a new audience of serious, private investors."*

Mario Hose - Investor Relations, Saturn Oil & Gas Inc