



MASTER INVESTOR  
PRESENTATION

23 APRIL 2016

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# A Rapidly Growing International Specialty Pharmaceutical Company



## Organisation

### **UK-based public company (plc)**

- IPO on London's AIM (MTPH) raising £32 million in 2014
- ADRs listed on NASDAQ (as MTP) in Dec 2015
- c.100 employees across Europe & the USA
- Multiple acquisitions driving fast revenue growth
- £16.2m / \$24m cash as of December 31st 2015



## Commercial Force

### **Oncology / US Commercial Team (40)**

- 6 fast-growth marketed products
- Including 1 mature product in US
- Multiple topline growth expected in 2016 vs 2015

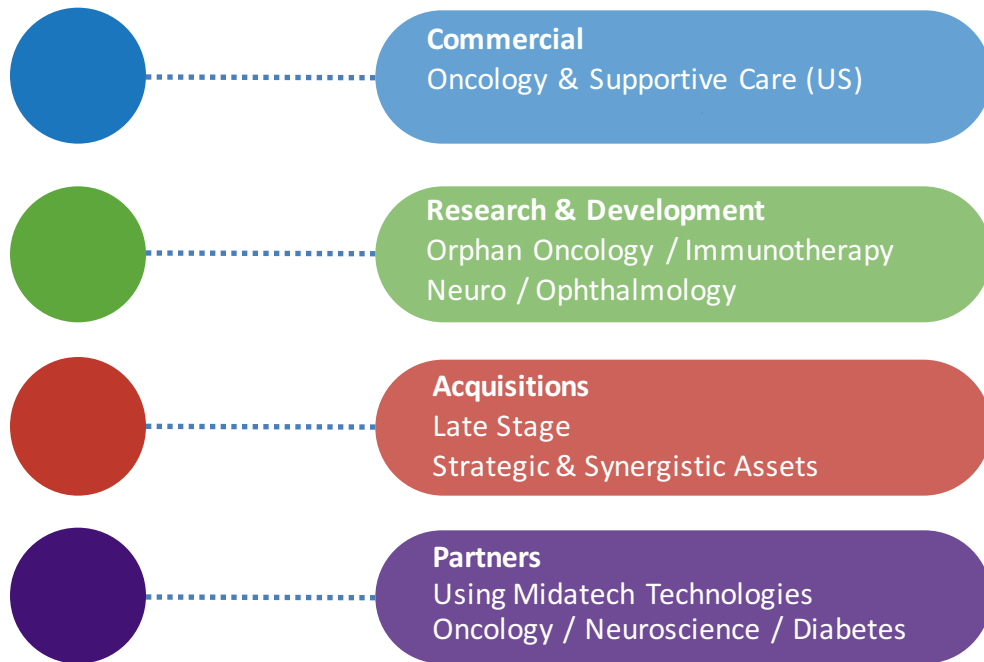


## Technology

### **Fully integrated R&D capabilities with two platform technologies**

- Full R&D capability
- Glycan coated gold nanoparticles
- CAD "printed" sustained release particles

# Our Approach – Business Model



 **soltamox<sup>®</sup>**  
(tamoxifen citrate) oral solution

 **Zuplenz<sup>®</sup>**  
(ondansetron) oral soluble film

 **Ferralet<sup>®</sup> 90**

 **gelclair<sup>®</sup>**

 **aqualoral<sup>®</sup>**

 **DANA-FARBER**  
CANCER INSTITUTE

 **University of**  
**BRISTOL**

 **RENISHAW<sup>®</sup>**  
apply innovation™

 **Q Chip**

 **DARA BioSciences<sup>™</sup>**

 **Zuplenz<sup>®</sup>**  
(ondansetron) oral soluble film

## Midatech Pharma US – marketed products

### *Products through acquisition of DARA BioSciences Inc. (June 2015)*

- Adds NASDAQ listing and headquarters in Raleigh, NC with 32 US field organisation
- Merger establishes Midatech Pharma's US-based commercial arm
- Products focused on oncology and supportive care
- Portfolio of six approved products
- Provides platform for additional product license and acquisition opportunities

### *Zuplenz® acquired from Galena Biopharma (April 2016)*

#### **Buccal Tablet For Oral Candidiasis In Adults**

Serious complication for patients undergoing radio/chemotherapy  
Launched H2 2015 – first full year of sales 2016

**ORAVIG™**  
miconazole buccal tablets

#### **Hyaluronic Acid Oral Gel For Oral Mucositis**

85-100% of H&N cancer patients on chemo/radiotherapy develop OM  
Leads market in US strong growth expected 2016

**gelclair®**

#### **Dual Iron Delivery**

Anaemia treatment

**Ferralet®90**

#### **Oral Spray Treatment For Dry Mouth**

Xerostomia

**aquoral®**

#### **The only liquid oral tamoxifen available in the US**

Breast Cancer

**soltamox®**  
(tamoxifen citrate) oral solution

Oral soluble transmucosal film to prevent post-Operative, Chemotherapy and Radiation-Induced Nausea and Vomiting in US  
Launched on April 11<sup>TH</sup>  
Patent protected up to 2029

**Zuplenz®**  
(ondansetron) oral soluble film

Comprehensive offering of oral supportive care products for cancer patients

The background features a faint, light blue molecular structure with three spheres. The spheres are textured, resembling a honeycomb or crystalline pattern. The molecular structure consists of thin lines connecting the spheres and other points, creating a network-like appearance.

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UNIQUE TECHNOLOGIES

# Gold Nanoparticle Technology (GNPs)

## TARGETING

Multivalency binding of several targeting and therapeutic agents to single nanoparticle

Small size  $\sim 1.5\text{nm}$  and charge allows transport to disease sites that are otherwise very difficult to reach

## COMPATIBILITY

Inert, biocompatibility and small size of drug conjugates evades the immune system

## EXCRETABILITY

Drug conjugates eliminated via the kidneys and liver



## THERAPEUTICS

Payloads conjugated to form small ( $\sim 5\text{nm}$ ) medicines for targeted delivery

## SOLUBILITY

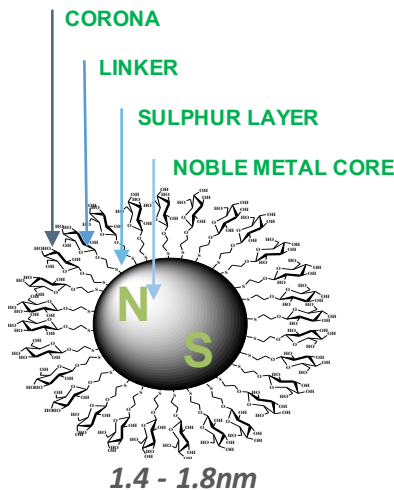
Enable the transport of non-soluble and lipid soluble compounds to disease sites

## RELEASABILITY

Designed to release the active compound inside the cell

## SCALABILITY

Internal GMP manufacturing facility



*Smallest particles in  
biomedical use:  
10x-20x smaller than peers*

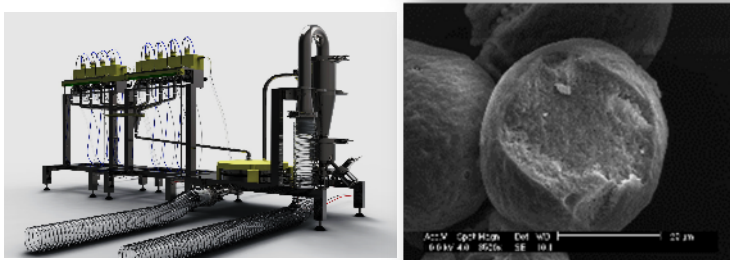
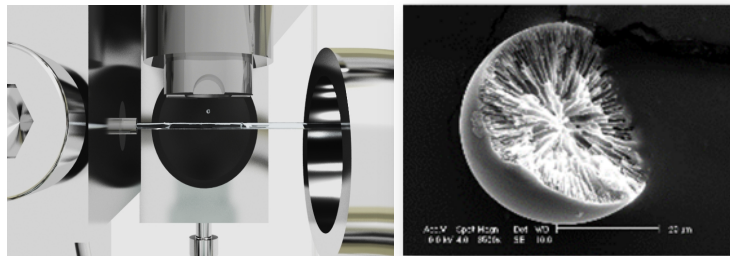
# Sustained Released Microsphere Technology (SR)

## PROPRIETARY MICROSPHERE PLATFORM

- Emulsion-free synthesis with product monodispersity
- Precise control over particle size, morphology, kinetics
- High drug loading, minimal burst release, essential to development of safe & effective therapies

## SLOW RELEASE

Control release of API over period of 3-6 months following single injection



## PRINTING" DRUGS AT SCALE

- Easily scalable printing '000,000 particles per second

## MICROPARTICLES

- Encapsulate drugs into microparticles degradable in a predictable and tuneable fashion  
Compatible with small molecules – peptides, oligonucleotides, proteins

## ADVANTAGES

- Readily injected via minimally-invasive needles as fine as 30G
- Minimal pain
- Eye and other difficult areas
- Process and cost efficiency



# Breakthrough GNP Cancer Therapies: Targeting Tumors

Target cell surface receptors unique to tumours

Maximise efficacy

Limit side effects & damage to healthy tissue

Focus on orphan liver (HCC) and brain (GBM) cancer

*Selective Tumour  
Targeting Liver & Brain*



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THERAPEUTICS AREAS

# HCC: Hepatocellular Carcinoma

*Receptors on HCC tumour cells bind and internalise GNPs, after which the therapeutic payload is released*

Sixth most frequent cancer globally and the second leading cause of cancer death

- Surgical resection is the major treatment option for HCC
- Only 10 – 20% of HCC can be removed completely using surgery

Candidate selection ongoing, and IND enabling planned to commence end 2016

# Diabetes Vaccine (FP7 EE-ASI)

## *Innovative vaccine against Type 1 Diabetes*

Discovery, pre-clinical and toxicology work completed between 2012 – 2015

**First in Human clinical trials Q2 2016**

Using GNP to *preferentially target specific immune cell*

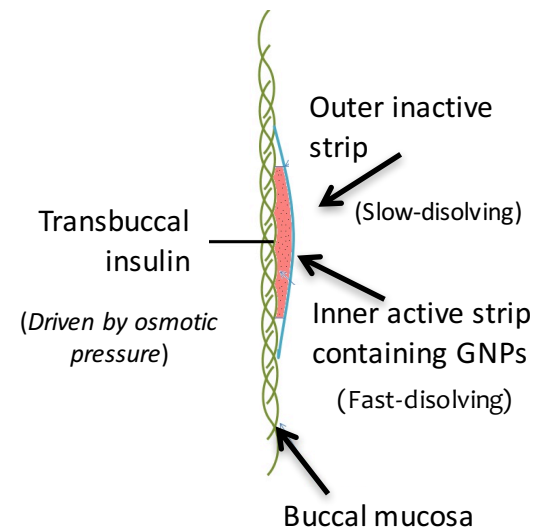
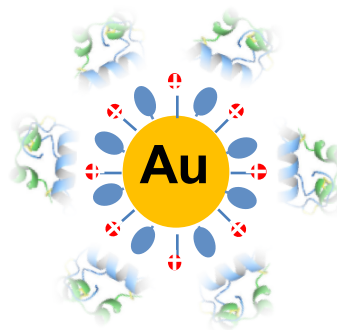
GNP immune mechanisms are being actively researched for further application in oncology immunotherapy

# Diabetes: Treatment For Type 1 Diabetes (T1D)

## MidaSol (JV with MonoSol, USA)

*MidaForm Insulin PharmFilm® – GNP buccal insulin therapy for needle-free delivery of insulin for diabetes treatment*

- Self-dissolving, oral, postage stamp-sized strip containing GNP conjugated insulin
- More convenient, safer and more discrete form of insulin delivery than injections
- Enhanced patient compliance, and easy to use
- Completed in life phase January 2016
- Clinical Study Report is expected in May 2016



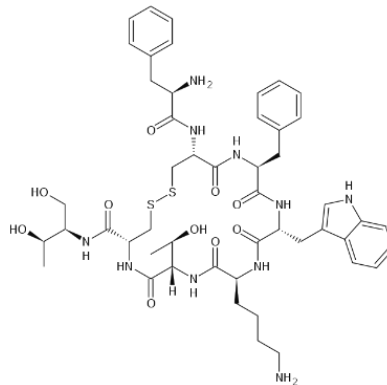
# Carcinoid & Acromegaly: **Octreotide** - Long-Acting Drug Delivery

Long-acting formulation of Octreotide acetate for chronic treatment of Acromegaly/Cancer

Once-monthly injectable depot with lower CoGs

Currently in final stages preclinical development

- Entering bio-equivalence studies in 2016/7
- Planned US Launch in 2018/9

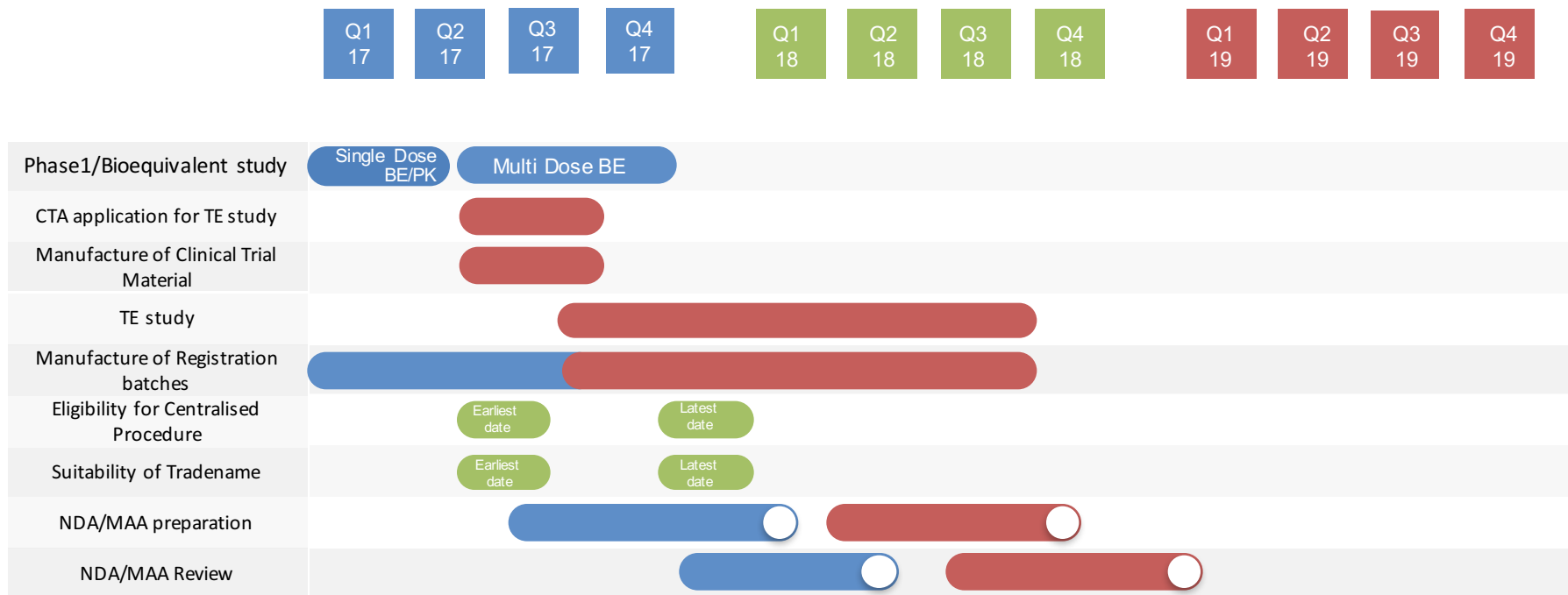


Market worth over \$2bn

Significantly easier to reconstitute and administer

- Seconds to reconstitute vs 35 minutes
- In home administration with patient friendly device vs. current administration in clinic via IV
- Smaller needle
- Can reduce clinical visit time by more than half

# Estimated Timeline & Key Milestones to Commercial Launch



**Key post approval activities (where needed) :** Reimbursement submissions;  
Promotional material submission/approval; Notification of launch

BIOEQUIVALENCE  
ROUTE

THERAPEUTIC  
EQUIVALENCE ROUTE

# GBM: Glioblastoma

**Signed Collaborative Deal with Dana-Farber Cancer Institute In April 2015**

*Receptors on GBM tumour cells bind and internalise GNPs where the therapeutic payload is released*

Dana-Farber is the principal teaching Institute of Harvard Medical School in Boston, MA and one of the premier cancer institutes in the US

Worldwide, there are an estimated 240,000 cases of brain and nervous system tumours per year


- GBM is the most common, and the most lethal, of these tumours

Survival typically 12 to 15 months with less than 5% surviving longer than five years

Candidate selection ongoing, and IND enabling planned to commence end 2016



## Signed Collaborative Deal with Ophthotech in August 2015

 **Ophthotech (Nasdaq: OPHT) is a biopharma company specialising in treating diseases of the back of the eye**



 **Collaboration will test the feasibility of using Midatech's Q Sphera microencapsulation technology for sustained delivery of select Ophthotech products**

 **Q Sphera uses inkjet printing technology to produce monodisperse microparticles**

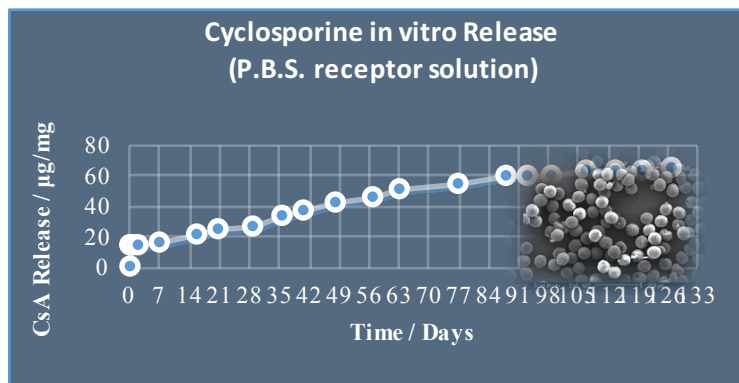
- Flow process: tanks of ink replaced by drug & polymer

# Uveitis: **OpsiSporin** - Long-Acting Drug Delivery



Intravitreal injection into the eye  
with minimal transfer to the blood

OpsiSporin is 3-monthly  
injectable formulation  
of cyclosporine for  
treatment of non-  
infective uveitis



Uveitis growing rapidly  
~\$1.3bn market,  
current treated  
by eyedrops,  
immuno-suppressives  
or systemic

**Preclinical in 2016**

# DIPG: Diffuse Interstitial Pontine Glioma (MTX110)

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## **Dosing commenced 29/02/2016 (NPS)**

- Compassionate use request received from Bristol Royal Infirmary Oncology to treat young girl suffering from DIPG
- Patient doing well post dosing, and additional patients planned

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## **Ultra rare childhood tumour**

- 300 cases / year, no survivors

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## **Ultrahigh unmet need**

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## **Opportunity to earn revenue prior to registration**

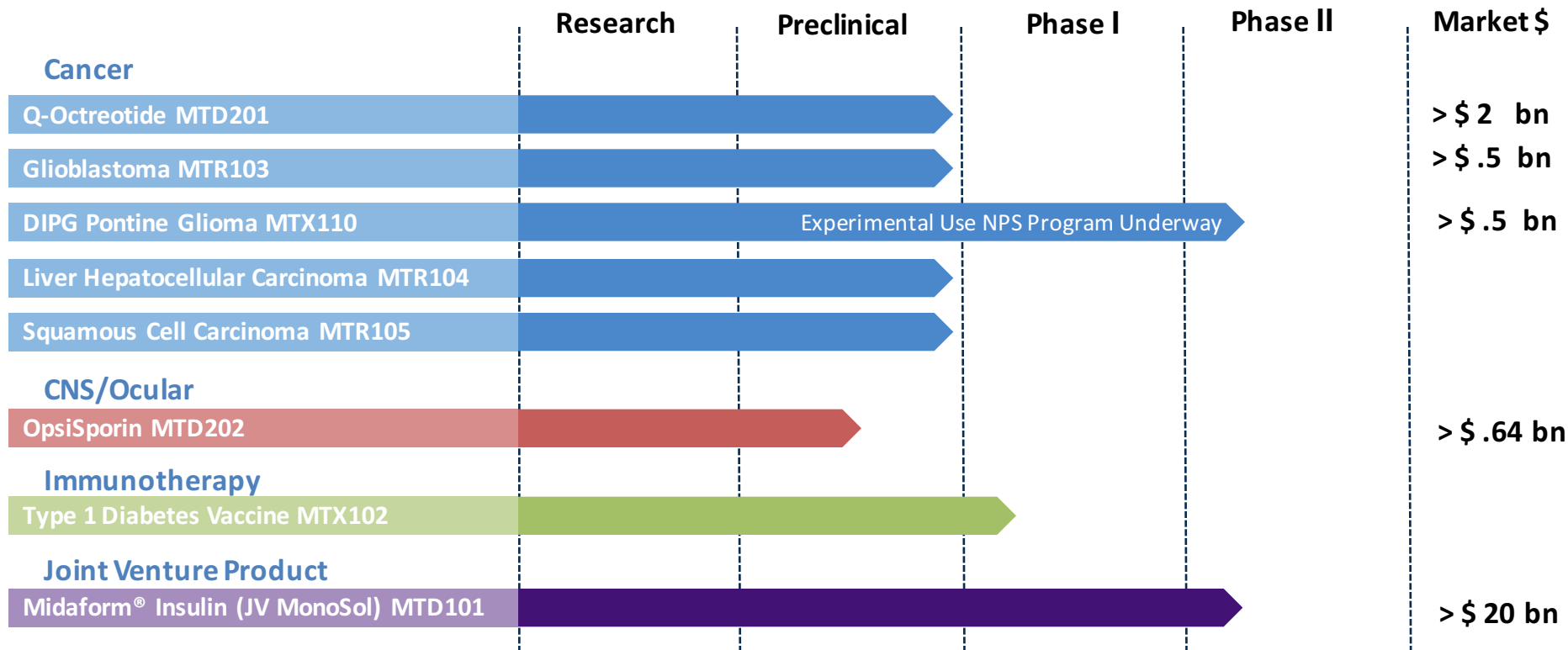
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## **Could result in a fast tracked product to market for Midatech**

Midatech actively pursuing local delivery directly into the tumour through Convection Enhanced Delivery (CED) that delivers therapeutic constructs directly into the tumour via a series of catheters fixed into the substance of the tumours



# Development Pipeline



# Executing on Strategic Objectives to 2019

To have **acquired** at least 2 other value **enhancing businesses**

Q-Chip in 2014

DARA BioSciences – Dec 2015

Zuplenz (product) – Dec 2015

Established and continue to expand **US commercial presence**

Establish **EU commercial organisation**

To have >2 **products licensed to partners**

• 1 to date

To have >1 **own product marketed**

• Q-Octreo on course

To **be breaking-even**

To be growing **top-line revenue** each year by minimum 50%

• Estimate for 2015 Vs 2014 = 700% Growth

• Market expectation 2016 Vs 2015 = 700% Growth

To be recognised as a **leading** emerging specialty pharma company globally

## Expand Partners & Applications

### **Establish Partnerships for Q-Octreotide**

- Midatech will promote in the US in cancer
- US partner for endocrinology currently under discussions

### **Secure Partner for OpsiSporin Programme**

- Experienced ophthalmology company

### **Allow Access to Q-Sphera & GNP Platforms**

- Capitalise on the existing partnerships

### **Leverage Existing Commercial Partnerships**

## 2016 Expected News Flow



**Zuplenz:** US commercial launch in H1



First brain tumour cancer therapy into patients H1



**Gelclair:** Maintenance of growth & leadership position in US market



First immunotherapy vaccine in clinical trials in H1



**Oravig:** First full year of sales in US post launch in Q4 2015



Joint venture insulin Phase Iia results H1



Further deployment of core technologies via licensing deals to new & existing partners increasing revenue



AGM in May





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Summary



# 2015 Highlights



## **Acquired Dara Biosciences, an oncology supportive care pharmaceutical company**

- Adds an attractive portfolio of cancer supportive care products
- Establishes fully integrated US-based commercial organisation (Midatech Pharma US)



## **Acquired Zuplenz (ondansetron), a marketed anti-emetic approved in the US**

- Approved for use in multiple indications and recently launched into the \$10bn US market
- Bolsters marketed oncology product portfolio



## **Established supply agreement for Q-Octreotide signed with Centurion Pharma**

- Focused on development and commercialisation of products in Turkish market



## **Commencement of Phase IIa study of Midaform Insulin Type 1 Diabetes Program**

- Small trial to establish PK/PD profile of MSL-001




## **Established two research collaborations that expanded pipeline**

- Dana Farber to test Midatech's targeted nanomedicines against glioblastoma
- Ophthotech Corporation to explore opportunities in ocular indications

In 2015 Midatech executed against all key areas of its business model


## 2015 Financial Highlights




**Total revenue** for the year up 763% to £1.38m (2014: £0.16m, 2013: £0.15m)




£16.18m **cash and deposits** at 31 December 2015 (2014: £30.33m, 2013: £2.39m)



**Net loss** after tax of £11.74m (2014: £8.82m, 2013: £4.08m)



**Net cash outflow** in the year of £14.17m (2014: £27.94m inflow, 2013: £2.25m inflow)



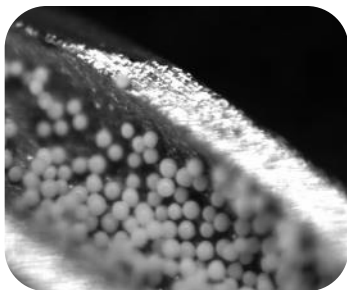
**Tax credit** receivable of £1.20m (2014: £0.84m, 2013: £0.80m)

# Summary

## Midatech Pharma

### An International Specialty Pharma Company

- US commercial arm has 4 products in oncology, driving fast revenue growth
- Own product launches from 2018-19 at high margin



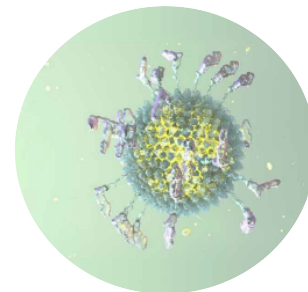
Photograph of section through needle showing microspheres

### Leading Platform Technologies

- GNP Technology
- Sustained Release

### On-track Execution Of Three-Pronged Strategy For Growth And Value Creation

- Driving revenue growth
- Developing clinical portfolio
- Seeking attractive acquisition targets



Representation of a gold nanoparticle



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Thank You

# Cutting-Edge Cancer Therapies

**Combining** chemotherapeutic medicines with tumour-targeting molecules or peptides via GNP technology

**Highly toxic** drugs specifically targeted to tumor cells while sparing normal tissue

**Solubilise, mobilise, functionalise,** active therapeutic **agents** for release at specific organs, cells or sites of disease

**Multiple agents** attached to a single GNP

**Target** via:

- unique tumour cell surface receptors
- preferential uptake by cell for nutrition or cell processes

Focus on **liver** cancer and **brain** cancer